

## Mastering digital transformation & PSD2

March 1<sup>st</sup>, 2018

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### AGENDA

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08:30 – 09:00      **Registration & Welcome coffee**

09:00 – 11:00      **First Session**

09:00 – 09:15      **Opening Speech**

*Mr. Spiro Brumbulli, Secretary General of Chairman of AAB*

09:15 – 09:30      **Welcome & Presentation of Agenda**

*Mr. Triantafyllos Triantafyllou, Sales Director, Mellon Group of Companies*

*Mr. Taulant Piero, Business Development Manager, Mellon Albania*

09:30 – 10:15      **Strong Customer Authentication & Dynamic Linking – Secure your Remote Banking and non-mobile channels**

*Mr. Zoltan Szalai, Digital Banking Solutions, Gemalto*

- *Why SCA is important (omnichannel security & compliance)*
- *Customer experience not compromised*
- *Use cases & examples (e-commerce, mbanking, ATM cardless cashout, etc.)*

10:15 – 11:00      **ID Verification & Hybrid Customer on-boarding – Know Your Customer and become an eID provider**

*Mr. Zoltan Szalai, Digital Banking Solutions, Gemalto*

- *The key drivers for KYC*
- *The challenges of IDV and FR (Face Recognition)*
- *The Hybrid solution for in-branch and remote KYC*

11:00 – 11:15      **Coffee break & networking**

11:15 – 13:00	<b>Second Session</b>
11:15 – 11:30	<b>ESignatures for paperless branches</b> <i>Mr. Pietro Lanza, Director of Global Sales &amp; Marketing, Euronovate</i>
11:30 – 12:45	<b>Open Banking API – the minimum PSD2 mandate</b> <i>Mr. Michael Psallidas, Managing Director, Crowdpolicy</i> <i>Mr. Georgios Karamanolis, Co-Founder &amp; CTO/CIO, Crowdpolicy</i> <ul style="list-style-type: none"><li>· <i>The experience of implementing PSD2 and open banking, opendata initiatives and projects</i></li><li>· <i>A proposed community driven open banking framework</i></li><li>· <i>How to develop a local FinTech ecosystem</i></li><li>· <i>The creation of a new service and infrastructure of the Bank for the business ecosystem and developers both locally and internationally</i></li><li>· <i>Short and mid-term roadmap for open banking APIs</i></li><li>· <i>The experience from blockchain pilots and initiatives in Greece</i></li></ul>
12:45 – 13:00	<b>Concluding Remarks – QAs</b> <i>Mr. George Kappas, Business Development Manager, Mellon Group of Companies</i>
13:00 – 14:00	<b>Business Lunch</b>